AVA

TRADING · AVALUEA OÜ



AVA TRADING · TALLINN · 2026

Master *Catalogue*

Dairy proteins, milk powders, cocoa, instant coffee, collagen & gelatin, egg powders and sport-nutrition ingredients — from GFSI-certified production sites, from origin to your factory.

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THE AVA RANGE

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WHO WE ARE

AValueA OÜ is a Tallinn-based boutique trading house supplying food ingredients — dairy proteins, milk powders, cocoa, instant coffee, collagen, gelatin, egg and sport-nutrition ingredients — to manufacturers, brands and private-label producers across Europe and beyond.

SOURCING

Direct relationships with EU dairies, cocoa origins in West Africa and South America and qualified producers worldwide — consolidated through a single point of contact.

LEAD TIMES

Short-notice and spot requests, plus contracts covering medium- and long-term requirements with scheduled call-offs. Same-business-day quotes.

QUALITY & CERTIFICATION

Products from GFSI-certified production sites (FSSC 22000, BRCGS, IFS). EU organic (EE-ÖKO-03) and Fairtrade (FLO ID 51553) certified trading; halal and kosher on selected products.

PRIVATE LABEL

Finished proteins, chocolate and powders under your own brand in 200 g, 500 g and 1 kg formats.

DOCUMENTATION

Specification sheets, CoA, allergen, GMO and food-safety documentation per lot — samples on request.

LOGISTICS & TERMS

Flexible Incoterms (EXW/FCA Estonia, DAP, CFR/CIF) and packaging — 25/15 kg bags, big bags, drums, IBC and tank — across Europe, the UK, Switzerland and the GCC.

Reading this catalogue. Each line shows product, typical specification and main applications. Values are typical and for orientation; the binding specification is the producer's spec sheet and lot CoA. Minimum order quantity, packaging and certificates are confirmed per order — items marked *"On request"* are quoted to your requirement.

Solutions

BY APPLICATION



Beverages

RTD protein shakes, chocolate milk, coffee drinks, drink mixes.
RTD protein shakes · Clear protein waters



Chocolate & confectionery

Chocolate, compound coatings, fillings, pralines.
Milk & dark chocolate · Compound coatings



Biscuits & bakery

Biscuits, cookies, cakes, laminated dough.
Biscuits & cookies · Cakes & fine bakery



Sports nutrition

Protein powders, bars, pre-workout, private label.
Protein powders · Protein bars & snacks



Yoghurt & dairy desserts

High-protein yoghurt, skyr, puddings, cheese.
High-protein yoghurt & skyr · Standard yoghurt & fermented milk



Ice cream

Ice cream, frozen desserts, coatings.
Milk solids · Dairy fat



Gummies & supplements

Gummies, capsules, collagen, nutraceuticals.
Gummies & marshmallows · Collagen supplements



Meat, sauces & ready meals

Processed meat, mayonnaise, sauces, ready meals.
Processed meat & sausages · Mayonnaise, dressings & sauces

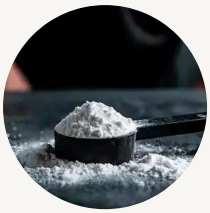
Tell us what you make and how you process it — UHT, retort, baking, freezing or dry-blending — and we propose the grades to trial, with spec sheets and samples. Full details per application at **avatrade.ee/applications**.

01

Dairy Proteins

Whey and milk protein concentrates and isolates, caseinates — regular, instant, native, clear, lactose-free and EU organic grades from EU dairy plants.

ORGANIC & LACTOSE-FREE GRADES AVAILABLE



01

Dairy Proteins

Whey · milk proteins · caseinates · instant & lactose-free

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
WPC 80 (regular & instant)	Protein 78–82% (dry basis), lecithin-instantised option, 15/20/25 kg multiwall bags	Protein powders, bars, RTD shakes, bakery, yoghurt fortification	*On request*
Lactose-free WPC 80	Protein ~80%, lactose enzymatically hydrolysed to <0.1 g/100 g, regular or instant	Lactose-free protein powders, RTD shakes, bars, lactose-free dairy	*On request*
Organic WPC 80	EU organic, protein ≥78%, full chain-of-custody certificates	Organic sports & clinical nutrition, organic dairy	*On request*
WPC 30 / 35 / 60	Cost-effective protein & solids, good emulsification	Bakery, confectionery, processed cheese, meat binding	*On request*
WPI 90 (instant)	Protein ≥90%, low fat & lactose, cold-water dispersible	Clear & neutral RTD beverages, premium sports nutrition	*On request*
Native whey isolate	Low-heat membrane-filtered, high leucine	Premium sports & medical nutrition	*On request*
Clear whey isolate	Acid-stable, transparent in solution	Protein waters, sparkling and juice-style drinks	*On request*
MPC 80 / 85, MPI 90	Casein:whey 80:20, heat stable, high viscosity	High-protein yoghurt, cheese, RTD milk drinks, bars	*On request*
Caseinates (Na / Ca)	Protein ≥88%, excellent emulsifier	Coffee creamers, processed meat, clinical nutrition	*On request*

- Regular, instant, lactose-free, native, clear and EU organic grades
- Halal and kosher certified options
- Full lot traceability, CoA, allergen and GMO statements
- From single pallets to full truckloads (FTL)

More: avatrade.ee/products/dairy-proteins

02

Milk Powders & Fats

Skimmed, whole and fat-filled milk powders — including instantised grades — whey powders, butter, AMF and cheese for processing.

INSTANT GRADES · LOW / MEDIUM / HIGH HEAT



02

Milk Powders & Fats

SMP · instant SMP & FCMP · WMP · whey powders · butter · AMF

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Skimmed milk powder (SMP)	Low / medium / high heat, protein ≥34% (non-fat solids), 25 kg	Recombined milk, bakery, chocolate, yoghurt, ice cream	*On request*
Instant SMP (instantised)	Agglomerated & lecithinated, wettable and cold-water dispersible	Retail milk powder, vending, coffee & cocoa drink mixes, 3-in-1	*On request*
Whole milk powder (WMP)	Fat 26–28%, regular or instant	Milk chocolate, confectionery, beverages, infant & toddler blends	*On request*
Fat-filled milk powder (FCMP)	Vegetable-fat based (palm-free options), 26–28% fat	Cost-optimised recombined milk, bakery, confectionery, export markets	*On request*
Instant FCMP (instantised)	Agglomerated & lecithinated filled milk powder, fast reconstitution	Retail & HoReCa milk powder, coffee whitening, vending, drink mixes	*On request*
Buttermilk powder (BMP)	Natural phospholipids, buttery flavour	Bakery, sauces, confectionery	*On request*
Sweet whey powder (SWP)	Spray-dried, non-caking options	Bakery, confectionery, snack seasonings, feed-grade on request	*On request*
Demineralised whey (D40/D50/D70/D90)	Reduced ash for nutritional formulas	Infant & clinical nutrition, chocolate	*On request*
Butter 82% / AMF 99.8%	Unsalted blocks, frozen or chilled; AMF in drums	Laminated dough, biscuits, chocolate, recombination	*On request*
Cheese for processing	Gouda, Edam, Mozzarella, Emmental blocks	Processed cheese, ready meals, pizza	*On request*

- Instantised SMP and FCMP for cold-water reconstitution
- Heat classification matched to your process (WPNI)
- EU origin, export health certificates on request
- Spot and contract volumes
- Chilled & frozen logistics for fats

More: avatrade.ee/products/milk-powders-dairy-fats

03

Cocoa & Fairtrade

Natural and alkalised cocoa powders, cocoa butter, mass, nibs and beans — single origins and blends, conventional, EU organic or Fairtrade.

ORGANIC · FAIRTRADE FLO ID 51553



03

Cocoa & Fairtrade

Powders · butter · mass · nibs & beans · Fairtrade

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Natural cocoa powder 10–12% / 20–22%	pH 5.0–5.8, light brown, full cocoa flavour	Bakery, baking mixes, chocolate drinks, dairy	*On request*
Alkalised cocoa powder 10–12% / 20–22%	pH 6.8–8.2, red, brown and dark brown shades	Chocolate milk, ice cream, biscuits, fillings, vending	*On request*
Black / heavily alkalised cocoa	pH ≥7.8, deep black colour	Black biscuits & cookies, dark bakery colour	*On request*
Organic natural & alkalised 20–22%	EU organic, Fairtrade available, low-cadmium options	Organic chocolate, drinks, bars, baby & kids food	*On request*
Fairtrade cocoa powder, butter & mass	Traded under Fairtrade FLO ID 51553, conventional or organic	Fairtrade chocolate, confectionery, drinks	*On request*
Cocoa butter (natural / deodorised)	Blocks 25 kg; liquid in drums, IBC or tank	Chocolate, compound coatings, cosmetics	*On request*
Cocoa mass / liquor	Blocks or kibbled, single origin or blends	Couverture, dark chocolate, fillings	*On request*
Cocoa nibs & beans	Raw or roasted nibs; whole beans	Craft chocolate, granola, toppings	*On request*

Fairtrade certified cocoa — FLO ID 51553

EU organic certified (control body EE-ÖKO-03)

Low-cadmium grades for kids' food & EU limits

Colour and pH matched to your reference sample

More: avatrade.ee/products/cocoa



DIVISION 04

04

Instant Coffee

Soluble coffee for blenders, private-label packers and food manufacturers — Robusta, Arabica and custom blends.

BULK FOR MANUFACTURING & PRIVATE LABEL



04

Instant Coffee

Spray-dried · agglomerated · freeze-dried

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Spray-dried instant coffee	Fine powder, Robusta / blends, high solubility	3-in-1 mixes, vending, cappuccino premixes, flavouring	*On request*
Agglomerated instant coffee	Granular appearance, good flowability	Retail jars & sticks, private label, HoReCa	*On request*
Freeze-dried instant coffee	Premium crystals, best aroma retention, Arabica & blends	Premium retail, private label, specialty mixes	*On request*
Decaffeinated instant coffee	Spray-dried or freeze-dried	Decaf retail, mixes	*On request*
Coffee extract / concentrate	On request	RTD coffee, iced coffee, dairy coffee drinks, ice cream	*On request*

- Spray-dried, agglomerated and freeze-dried grades
- Robusta, Arabica and blends to target cup profile
- Bulk cartons/bags for repacking and manufacturing
- Specs: moisture, bulk density, solubility, caffeine

More: avatrade.ee/products/instant-coffee

05

Collagen & Gelatin

Collagen peptides for supplements and functional drinks, edible bovine gelatin across Bloom strengths for gummies, desserts and dairy.

HALAL OPTIONS AVAILABLE



05

Collagen & Gelatin

Hydrolysed bovine collagen · bovine gelatin

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Hydrolysed bovine collagen peptides	Protein ≥90%, low molecular weight (~2,000 Da), neutral taste, cold-water soluble	Supplements, collagen drinks & shots, beauty-from-within, bars	*On request*
Instant collagen peptides	Agglomerated for fast dispersion	Powder sticks, shakes, coffee creamers	*On request*
Edible bovine gelatin 160–280 Bloom	Mesh 8–40, type B, e.g. 260–280 Bloom	Gummies, marshmallows, panna cotta, yoghurt, aspic	*On request*
Pharmaceutical-grade gelatin	On request	Hard & soft capsules	*On request*

Halal certified options

Bloom, viscosity and mesh to your spec

BSE/TSE statements and veterinary documentation

Prompt delivery from EU stock

More: avatrade.ee/products/collagen-gelatin



06

Egg Powders

Pasteurised, spray-dried egg ingredients with stable whipping, gelling, binding and emulsifying functionality.

EU ORIGIN · PASTEURISED



06

Egg Powders

Whole egg · yolk · albumin

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Whole egg powder	Spray-dried, pasteurised	Bakery, pasta, ready meals, mixes	*On request*
Egg yolk powder	Emulsifying, rich colour	Mayonnaise, dressings, sauces, bakery	*On request*
Egg albumin (egg white) powder	Standard, high-gel and high-whip grades	Meringues, confectionery, surimi, meat binding	*On request*
Albumin for sports nutrition	Protein ~80%, dairy-free	Protein powders, bars, dairy-free formulations	*On request*

Functional grades: high-gel, high-whip | Salmonella-controlled, pasteurised | Ambient storage, long shelf life | EU origin

More: avatrade.ee/products/egg-powders



07

Plant Proteins

Isolates and concentrates for plant-based dairy and meat alternatives, vegan nutrition, bars and beverages — conventional or EU organic.

ORGANIC PEA & RICE PROTEIN AVAILABLE



07

Plant Proteins

Pea · soy · fava · rice · oat · hemp · pumpkin

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Pea protein isolate 80–85%	Neutral taste, good solubility, non-GMO	Plant-based drinks, vegan powders, meat alternatives	*On request*
Soy protein isolate 90%	High gel and emulsification, non-GMO options	Meat alternatives, bars, processed meat	*On request*
Fava bean protein 80%	Allergen-friendly alternative to soy	Plant-based dairy, bakery, vegan nutrition	*On request*
Wheat protein isolate 90%	Elastic texture, high protein	Bakery, meat analogues	*On request*
Brown rice protein 80%	Hypoallergenic, mild taste	Vegan powders, baby & kids food, bars	*On request*
Oat, hemp & pumpkin seed protein	Hemp 50–70% protein; specialty concentrates	Clean-label powders, bars, blends	*On request*
Lentil & quinoa protein	On request	Specialty plant-based formulations	*On request*
Organic pea & rice protein	EU organic, full chain-of-custody documents	Organic vegan nutrition	*On request*

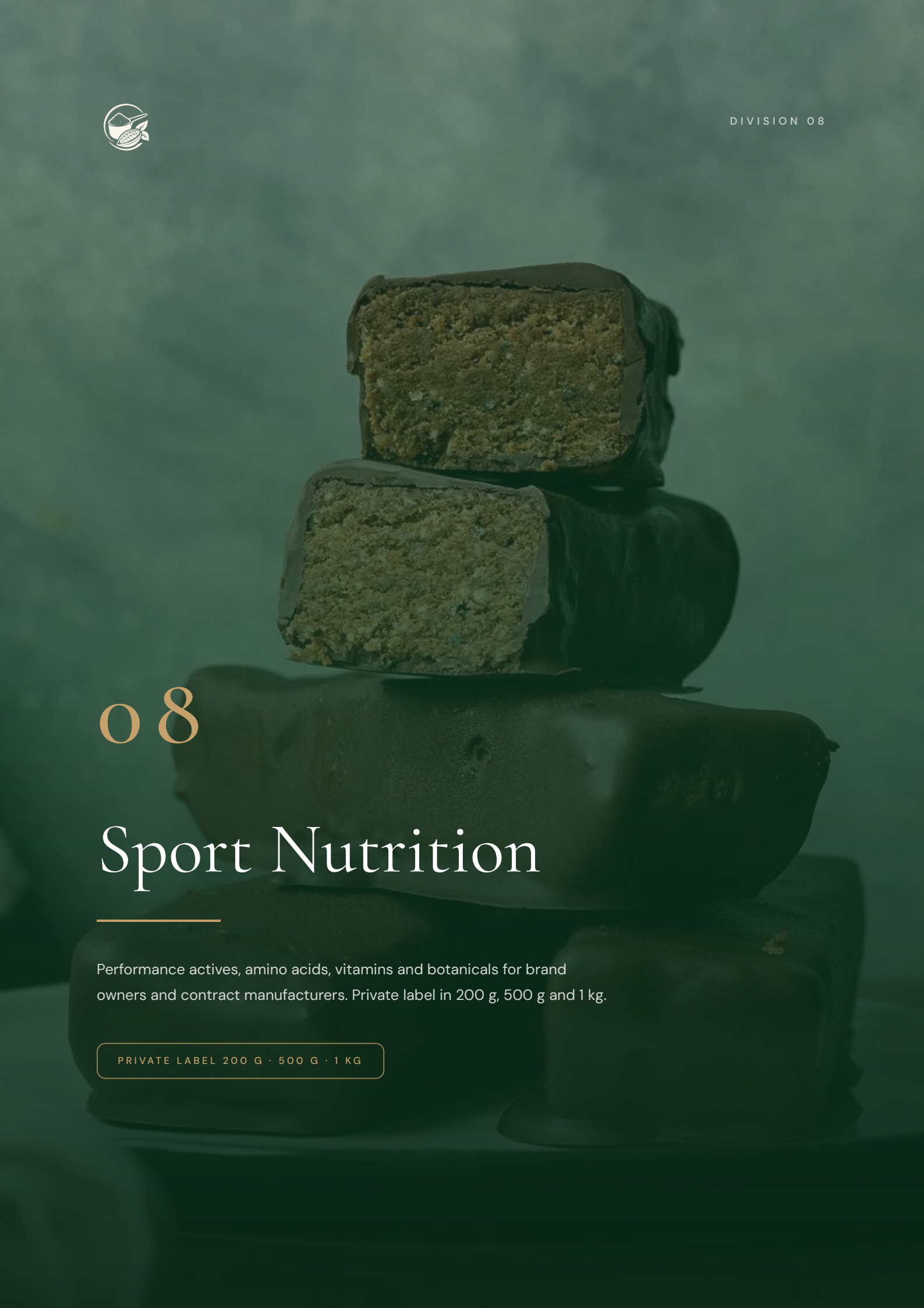
Isolates and concentrates from qualified producers

Conventional and EU organic grades

Non-GMO and allergen statements per lot

Blend dairy and plant proteins on one truck

More: avatrade.ee/products/plant-proteins



08

Sport Nutrition

Performance actives, amino acids, vitamins and botanicals for brand owners and contract manufacturers. Private label in 200 g, 500 g and 1 kg.

PRIVATE LABEL 200 G · 500 G · 1 KG



08

Sport Nutrition

Creatine · amino acids · vitamins · actives

GRADES & TYPICAL SPECIFICATIONS

PRODUCT	TYPICAL SPECIFICATION	MAIN APPLICATIONS	MOQ
Creatine monohydrate	80–200 mesh	Pre-workout, creatine powders, capsules	*On request*
Amino acids	Beta-alanine, taurine, L-carnitine, L-leucine, L-glutamine, L-citrulline, HMB, EAA/BCAA	Pre- and intra-workout, recovery blends	*On request*
Vitamins	B-complex, C, A, D3, E, K2	Premixes, supplements, fortified foods	*On request*
Botanical & active extracts	Ashwagandha, caffeine anhydrous, green tea EGCG, guarana, rhodiola, spirulina	Energy, focus and wellness formulations	*On request*

- One supplier for proteins and actives
- Private label support for brand launches
- Documentation for novel-food and claims compliance
- Mixed loads with dairy and plant proteins

More: avatrade.ee/products/sports-nutrition-ingredients

Quality

CERTIFICATIONS & DOCUMENTS

We work with products from GFSI-certified production sites — FSSC 22000, BRCGS, IFS and SQF — and back every lot with the documents your QA team and auditors expect.



FAIRTRADE

HALAL

KOSHER

GFSI

OUR CERTIFICATIONS

- EU Organic — control body EE-ÖKO-03
- Fairtrade — FLO ID 51553
- Halal and kosher certified products available
- EORI EE17504868 · customs & export documentation

ORGANIC RANGE

- Organic WPC 80
- Organic SMP / WMP
- Organic cocoa powder 10–12% / 20–22%
- Organic cocoa butter & mass
- Organic plant proteins

DOCUMENTS PER PRODUCT

- Product specification sheet
- Certificate of analysis (CoA) per lot
- GFSI site certificate (FSSC 22000 / BRCGS / IFS)
- Allergen, GMO and irradiation statements
- Halal / kosher certificates where applicable
- Organic transaction certificates and COI (TRACES)
- Export health and origin certificates
- SDS and nutritional data on request

Certifications apply to selected products and lots. GFSI refers to the certification of our suppliers' production sites.

GET IN TOUCH

Let's *talk* ingredients.

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